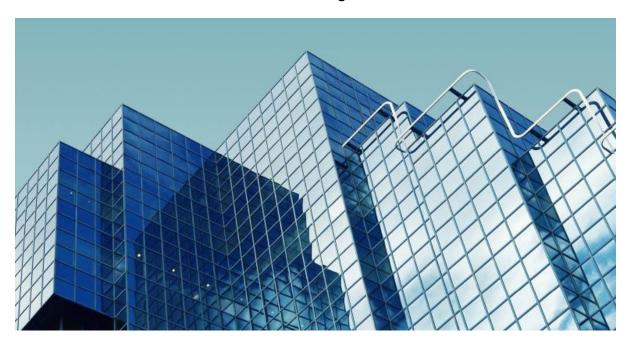
Brokerage



For the 15th consecutive year, CBRE Group has topped *NREI*'s ranking of the top brokerage firms.

Our ranking is based on the total value of each firm's global leasing and investment sales transactions.

CBRE cracked \$300 billion in transactions for the third consecutive year in 2017, growing its overall deal volume to \$337.6 billion, up from \$322.2 billion in 2016, a 4.8 percent growth rate.

CBRE's volume was \$85 billion greater than that of the second place firm on the list, JLL, which posted \$252 billion in transaction volume. JLL's volume, however, grew at a faster pace. Overall, its 2017 figure was 15 percent greater than its 2016 deal volume of \$219.1 billion.

Newmark Knight Frank ranked third on our 2018 list, with total global deal volume of \$151 billion. That figure is 23.7 percent greater than what the firm posted a year ago.

Overall, four firms cracked \$100 billion in deals, while nine exceeded \$20 billion in volume and 15 were over \$10 billion.*

* Cushman & Wakefield and NAI Global chose not to submit information for this year's ranking.

Property Type Key

HO: HotelIN: IndustrialMF: MultifamilyOF: OfficeRT: Retail

SH: Seniors HousingST: Student Housing

Services Key

- AM: Asset Management
- CO: Corporate Real Estate
- DV: DevelopmentFM: Facilities Management
- IS: Investment Sales
- LA: Lease Administration
- LR: Landlord Representation

- MB: Mortgage Brokerage
 PJ: Project Management
 PM: Property Management
 SU: Sustainability
 TR: Tenant Representation
- OT: Other
- VA: Valuation

Rank	Company	Total Value of Global Transactions
<u>1</u>	CBRE Group	\$337,600,000,000
<u>2</u>	JLL	\$252,000,000,000
<u>3</u>	Newmark Knight Frank	\$151,000,000,000
<u>4</u>	Colliers International	\$116,300,000,000
<u>5</u>	Eastdil Secured	\$93,955,000,000
<u>6</u>	Savills	\$82,917,000,000
<u>7</u>	TCN Worldwide	\$63,714,000,000
<u>8</u>	Marcus & Millichap	\$42,200,000,000
<u>9</u>	HFF	\$34,482,775,000
<u>10</u>	CORE Network	\$18,031,000,000
<u>11</u>	Avison Young	\$17,443,000,000
<u>12</u>	RE/MAX Commercial	\$13,486,700,560
<u>13</u>	Lee & Associates	\$13,028,220,150

12. RE/MAX Commercial

 Address
 5075 S. Syracuse

 Address (2)
 Denver, CO 80239

 Phone
 303.796.3919

Website www.remaxcommercial.com

Officers

Mike Ryan, EVP; Mike Reagan, SVP; Anne Miller, Executive Director, Luxury and Commercial

ue of Leasing Transactions, Global

Value of Leasing Transactions, Global

Leasing Transactions, Global

Value of Sales Transactions, Global \$13,486,700,560

Sales Transactions, Global 32,974

Global Transactions (Sq. Ft.)

Value of Leasing Transactions, U.S. \$0 Leasing Transaction, U.S. -

Value of Sales Transactions, U.S. \$6,829,632,419

Sales Transactions, U.S. 14,705

U.S. Transactions (Sq. Ft.)

Brokers Employed 3,334

2017 Revenue

Total Value of Global Transactions \$13,486,700,560

Total Global Transactions 32,974

Total Value of U.S. Transactions \$6,829,632,419

Total U.S. Transactions 14,705

Property Types HO, IN, MF, OF, SH, ST

Regions E, MW, IN, S, W

Services AM, CO, DV, FM, IS, LA, LR, OT, PJ, PM, SU, TR, VA